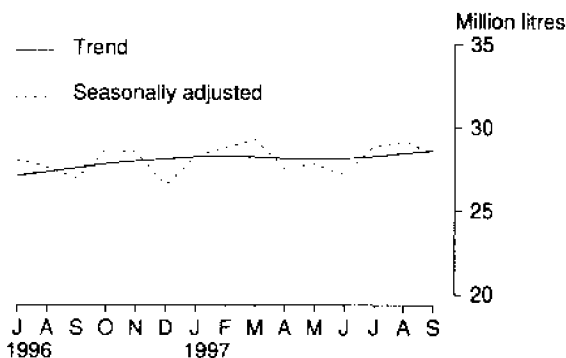


**SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS, SEPTEMBER 1997**

**SUMMARY OF FINDINGS**

**DOMESTIC SALES OF AUSTRALIAN PRODUCED WINE**



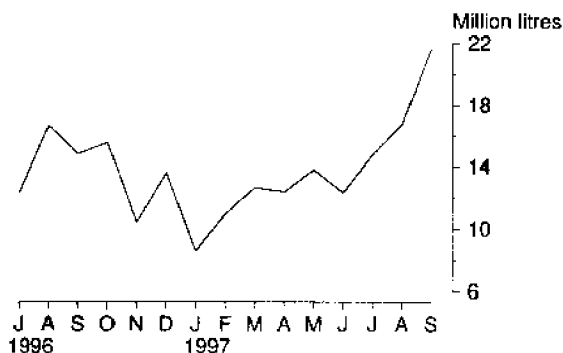
**DOMESTIC SALES**

The trend estimate for the total domestic sales of Australian produced wine rose by 0.6% in September, continuing the slow but steady growth of the last few months. The trend growth will continue unless the seasonally adjusted estimate for October falls by more than 4%.

The seasonally adjusted estimate for the total domestic sales of Australian produced wine for September was 28.4 million litres, a fall of 2.5% on the previous month.

In original terms, there were 28.0 million litres of Australian produced wine sold domestically during September, down 1.8% on August but up 3.0% on September 1996.

**EXPORTS OF AUSTRALIAN PRODUCED WINE**

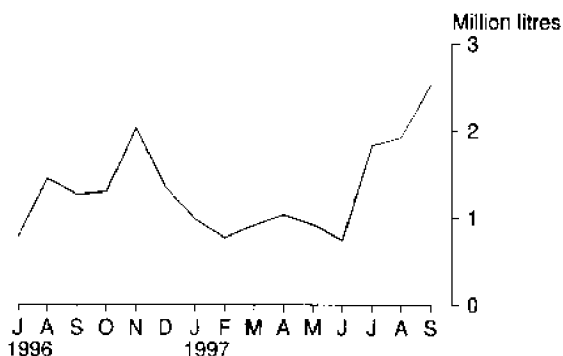


**EXPORTS**

A record total of 21.7 million litres of Australian wine valued at \$90.2 million were exported in September. This is 29.2% more in quantity and 30.7% more in value than reported in August.

Of the September exports, a record quantity of 11.2 million litres (51.9%) went to the United Kingdom, an increase of 58.9% on August and 46.5% on September 1996. The United States of America received 3.2 million litres of the September exports and New Zealand 2.2 million litres.

**WINE IMPORTS CLEARED FOR HOME CONSUMPTION**



**IMPORTS CLEARED FOR HOME CONSUMPTION**

Australia cleared 2.5 million litres of imported wine for home consumption in September, up 31.6% on August and more than double the quantity imported in September 1996. The majority of these imports were for table wine (85.1%) while sparkling wine accounted for a further 7.3%.

September imports cleared for home consumption were valued at \$7.9 million, with the average value per litre being \$3.11. This compares with \$3.08 in August and \$4.84 in September 1996.

**INQUIRIES**

- for more information about statistics in this publication and the availability of related unpublished statistics, contact Peter Carmalt on Adelaide (08) 8237 7632 or any ABS State Office.
- for information about other ABS statistics and services please refer to the back of this publication.

## DOMESTIC SALES OF AUSTRALIAN PRODUCED TABLE WINE, ORIGINAL DATA

Table wine	3 months ended September		% change
	1996	1997	
	'000 L	'000 L	
White — bottles 1 litre and under	13 642	14 342	5.1
White — other containers	33 096	32 576	-1.6
<i>Total white</i>	46 738	46 918	0.4
Red — bottles 1 litre and under	11 272	12 648	12.2
Red — other containers	10 168	12 333	21.3
<i>Total red</i>	21 440	24 981	16.5
<b>Total table wine (includes rosé)</b>	<b>69 430</b>	<b>73 038</b>	<b>5.2</b>

Total sales of Australian produced table wine rose by 5.2% in the past 3 months compared with the same period 12 months ago. White table wine sales increased by 0.4% with a rise of 5.1% in bottle sales offset by a decrease of 1.6% in the sales of other containers (mostly soft packs). Red table wine sales rose by 16.5%, with bottle sales up 12.2% and other containers up 21.3%.

The volume of wine sales reported above does not include any quantity of imported wine that may have been blended with the Australian product.

**ABS PUBLISHING NEWS**

## PRELIMINARY WINE PRODUCTION AND STOCKS DATA FOR 1996-97

The 1996-97 Wine Production collection preliminary results show there were 578.8 million litres of beverage wine produced in Australia, down 6.7% on the record 1995-96 volume of 620.1 million litres. Wine production fell in all three major wine producing States with South Australia down 6.3%, New South Wales down 6.5% and Victoria down 10.1%.

The survey also reveals that the less than perfect seasonal conditions led to a fall in the quantity of fresh grapes crushed by Australian winemakers in 1996-97. The 795,589 tonnes crushed was 9.9% down on the record crush of 883,318 tonnes in 1995-96.

Preliminary results from the Stocks of Australian Wine collection show that the stocks of beverage wine owned by winemakers at 30 June 1997 was 806.7 million litres. This is up 3.1% on the previous record level of 782.3 million litres of stocks owned at 30 June 1996.

Final information will be available in the publication *Australian Wine and Grape Industry, 1997* (1329.0), expected to be released in late November / early December 1997.

## 1

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Wine type						Total wine			
	Table	Fortified	Spark- ling	Carbon- ated	Flavoured <sup>1</sup>	Vermouth	Original	Seasonally adjusted <sup>2</sup>	Trend estimate <sup>2</sup>	Brandy <sup>3</sup>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L at
<b>1994-95</b>	251 586	27 000	28 000	3 434	2 218	1 119	313 357	..	..	1 188
<b>1995-96</b>	247 274	25 865	30 148	3 089	2 087	999	309 462	..	..	1 113
<b>1996-97</b>	268 766	25 628	32 555	3 431	2 184	1 027	333 590	..	..	987
<b>1996-97—</b>										
July	25 071	3 070	2 062	244	238	123	30 808	28 017	27 108	109
August	22 641	2 160	2 301	199	205	71	27 579	27 662	27 348	104
September	21 718	1 872	3 107	322	152	64	27 234	26 948	27 575	66
October	22 221	2 119	3 824	335	178	86	28 764	28 600	27 779	87
November	27 862	2 357	4 666	453	215	117	35 669	28 464	27 946	104
December	25 826	2 376	5 584	512	208	121	34 627	26 527	28 100	122
January	14 700	1 297	1 604	163	179	91	18 035	28 221	28 194	54
February	21 065	1 510	1 838	286	112	81	24 892	28 819	28 238	65
March	22 698	1 630	2 205	193	136	61	26 924	29 270	28 196	64
April	20 397	2 350	1 822	183	175	59	24 986	27 531	28 141	72
May	22 923	2 538	2 017	261	210	120	28 069	27 803	28 120	71
June	21 644	2 350	1 523	280	175	32	26 004	27 163	28 136	69
<b>1997-98—</b>										
July	26 365	2 976	2 100	263	259	134	32 097	28 869	28 257	103
August	23 935	2 130	1 938	268	199	83	28 553	29 143	28 427	87
September	22 737	2 149	2 664	242	165	87	28 043	28 427	28 603	88

<sup>1</sup> Includes wine cocktails, marsala, aperitif and tonic wines.

<sup>2</sup> As a result of a regular seasonal re-analysis the seasonally adjusted and trend series in this publication have been revised.

<sup>3</sup> Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

## 2

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED AND SPARKLING WINE AND VERMOUTH BY WINEMAKERS

Period	Fortified wine									
	Sherry			Dessert wine			Sparkling wine <sup>1</sup>		Vermouth	
	Dry	Medium <sup>2</sup>	Sweet	Port	Muscat	Other <sup>3</sup>	Bottle fermen- tation	Bulk fermen- tation	Dry	Sweet
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1994-95</b>	1 833	2 331	5 947	15 634	1 104	151	23 629	4 371	494	624
<b>1995-96</b>	1 785	2 291	5 592	15 096	1 003	98	22 923	7 226	440	559
<b>1996-97</b>	1 598	2 205	5 209	15 454	1 071	91	23 372	9 183	447	580
<b>1996-97—</b>										
July	190	283	654	1 802	132	9	1 592	470	56	67
August	130	168	364	1 388	101	10	1 657	644	31	40
September	115	160	359	1 145	89	5	2 166	941	36	28
October	155	204	487	1 174	91	9	2 844	980	29	56
November	130	203	493	1 432	90	9	3 469	1 197	51	66
December	129	190	457	1 497	93	10	3 901	1 683	56	65
January	94	122	306	704	65	6	1 092	512	n.p.	n.p.
February	116	129	323	873	63	5	1 350	488	30	51
March	110	155	325	968	66	6	1 669	536	29	32
April	137	200	515	1 402	89	6	1 384	437	27	32
May	167	214	489	1 552	107	9	1 334	683	53	67
June	124	177	438	1 518	85	8	912	611	n.p.	n.p.
<b>1997-98—</b>										
July	172	246	565	1 852	131	9	1 545	556	63	71
August	102	146	357	1 416	96	13	1 365	573	38	46
September	129	199	476	1 232	97	17	1 918	745	38	50

<sup>1</sup> Spritzig table wines are included with table wine.

<sup>2</sup> Includes semi-sweet and medium dry.

<sup>3</sup> Includes madeira, tokay and white port.

## 3

## DOMESTIC SALES OF AUSTRALIAN TABLE WINE BY CONTAINER TYPE

Period	WHITE WINE NOT EXCEEDING 1 DEGREE BAUME <sup>1</sup>					WHITE WINE EXCEEDING 1 DEGREE BAUME <sup>1</sup>				
	Glass containers					Glass containers				
	1 litre and under	Over 1 litre	Soft pack <sup>2</sup>	Bulk <sup>3</sup>	Total	1 litre and under	Over 1 litre	Soft pack <sup>2</sup>	Bulk <sup>3</sup>	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1994-95</b>	49 063	964	110 435	3 730	164 192	2 794	n.p.	18 888	n.p.	21 970
<b>1995-96</b>	48 033	657	106 049	2 861	157 601	2 553	137	18 306	112	21 109
<b>1996-97</b>	52 722	607	106 501	2 462	162 291	2 490	n.p.	19 992	n.p.	22 740
<b>1996-97—</b>										
July	4 303	55	9 972	171	14 501	190	n.p.	1 672	n.p.	1 884
August	4 396	42	8 703	186	13 328	202	n.p.	1 624	n.p.	1 847
September	4 297	47	8 790	209	13 342	254	n.p.	1 559	n.p.	1 836
October	4 319	51	9 274	258	13 902	210	12	1 572	12	1 806
November	5 543	66	11 323	281	17 213	265	n.p.	2 219	n.p.	2 509
December	5 863	61	10 294	373	16 591	332	n.p.	1 924	n.p.	2 287
January	3 206	43	5 612	432	9 293	161	8	1 217	9	1 395
February	4 716	56	8 225	128	13 124	173	n.p.	1 588	n.p.	1 777
March	4 548	47	9 285	123	14 003	177	n.p.	1 771	n.p.	1 967
April	4 096	37	7 542	86	11 760	206	n.p.	1 483	n.p.	1 710
May	4 059	55	8 845	130	13 089	178	n.p.	1 710	n.p.	1 911
June	3 376	45	8 636	86	12 143	142	n.p.	1 652	n.p.	1 813
<b>1997-98—</b>										
July	4 774	51	9 269	238	14 332	201	n.p.	1 789	n.p.	2 011
August	4 548	37	8 822	213	13 620	231	9	1 640	11	1 891
September	4 376	39	8 415	180	13 011	212	n.p.	1 820	n.p.	2 053
Period	RED					ROSÉ				
	Glass containers					Glass containers				
	1 litre and under	Over 1 litre	Soft pack <sup>2</sup>	Bulk <sup>3</sup>	Total	1 litre and under	Over 1 litre	Soft pack <sup>2</sup>	Bulk <sup>3</sup>	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1994-95</b>	30 013	591	29 453	576	60 633	570	116	4 094	12	4 792
<b>1995-96</b>	33 172	420	29 964	313	63 869	535	n.p.	4 056	n.p.	4 695
<b>1996-97</b>	40 622	348	37 524	561	79 055	522	n.p.	4 050	n.p.	4 680
<b>1996-97—</b>										
July	4 288	36	3 800	29	8 152	49	n.p.	475	n.p.	533
August	3 808	39	3 214	24	7 085	37	n.p.	338	n.p.	382
September	3 176	27	2 961	39	6 203	37	n.p.	294	n.p.	337
October	3 214	30	2 842	33	6 119	43	n.p.	343	n.p.	394
November	3 640	41	3 920	29	7 631	58	n.p.	443	n.p.	509
December	3 419	30	2 994	56	6 498	71	n.p.	368	n.p.	450
January	2 129	15	1 579	55	3 778	35	n.p.	195	n.p.	235
February	3 160	23	2 581	54	5 818	38	n.p.	299	n.p.	344
March	3 402	25	2 892	57	6 376	34	n.p.	312	n.p.	352
April	3 384	25	3 106	61	6 575	38	n.p.	286	n.p.	352
May	3 704	30	3 738	66	7 538	51	n.p.	328	n.p.	385
June	3 298	27	3 896	59	7 280	31	n.p.	370	n.p.	407
<b>1997-98—</b>										
July	4 929	41	4 554	85	9 608	42	n.p.	365	n.p.	414
August	4 088	36	3 871	58	8 053	36	n.p.	327	n.p.	371
September	3 631	30	3 631	27	7 320	36	n.p.	313	n.p.	354

<sup>1</sup> 1 degree baumé = 18 grams of sugar per litre.

<sup>2</sup> Soft pack containers include all collapsible packs, plastic or otherwise.

<sup>3</sup> Bulk includes rigid containers (plastic, steel, wood), tankers and cans.

## 4

## WINE AND BRANDY: IMPORTS CLEARED FOR HOME CONSUMPTION AND EXPORTS OF AUSTRALIAN PRODUCE

Period	Wine type				Total wine		Brandy	
	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000
IMPORTS CLEARED <sup>1</sup>								
<b>1994-95</b>	9 398	272	3 065	1 322	14 057	61 057	590	7 266
<b>1995-96</b>	16 649	105	2 673	830	20 256	60 478	583	7 462
<b>1996-97</b>	r10 105	105	2 387	r993	r13 589	r66 503	r628	r7 889
<b>1996-97—</b>								
July	566	2	127	94	789	3 715	60	703
August	1 265	10	96	80	1 451	5 790	58	727
September	917	22	228	98	1 265	6 118	50	562
October	746	19	322	214	1 301	7 152	52	716
November	1 573	8	354	100	2 036	8 073	70	905
December	954	8	320	75	1 357	8 373	85	1 059
January	719	15	234	24	991	5 168	40	678
February	605	7	156	6	775	4 092	42	516
March	612	5	173	129	919	4 347	35	411
April	820	2	121	90	1 032	5 253	45	571
May	744	4	132	47	927	4 513	46	547
June	583	3	124	34	745	3 910	46	495
<b>1997-98—</b>								
July	1 359	6	412	61	1 838	7 972	61	685
August	1 617	21	r219	72	r1 928	r5 932	57	638
September	2 161	18	186	173	2 538	7 893	54	667
EXPORTS <sup>2</sup>								
<b>1994-95</b>	105 542	2 475	5 109	537	113 663	385 704	36	812
<b>1995-96</b>	121 037	2 506	5 489	639	129 671	471 576	24	732
<b>1996-97</b>	r144 896	2 490	6 046	966	r154 397	r603 375	17	526
<b>1996-97—</b>								
July	11 604	174	522	51	12 351	45 136	—	18
August	15 465	387	756	66	16 674	62 700	3	79
September	13 733	269	751	72	14 824	54 926	4	89
October	14 169	325	955	124	15 573	59 439	2	64
November	9 777	94	558	49	10 478	41 324	2	51
December	12 911	256	383	88	13 638	50 492	2	68
January	8 086	127	262	97	8 572	34 241	—	9
February	10 458	78	452	42	11 030	44 707	—	17
March	12 036	214	288	130	12 668	r49 496	2	80
April	11 801	166	414	45	12 425	51 728	—	5
May	12 986	217	492	89	13 784	56 956	1	20
June	r11 871	184	213	112	r12 380	r52 231	1	27
<b>1997-98—</b>								
July	r14 143	99	482	54	r14 778	r63 321	1	38
August	r15 911	r239	r537	73	r16 761	r68 986	2	20
September	20 443	294	784	131	21 652	90 165	4	100

<sup>1</sup> Due to a change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with previous data reported.

<sup>2</sup> Exports may include sales made by exporters other than winemakers.

## 5

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, SEPTEMBER 1997

Country/region	Wine type				Total wine	
	Table	Fortified	Sparkling	Other	Quantity	Value
	L	L	L	L	L	\$'000
New Caledonia	26 360	—	—	—	26 360	40
New Zealand	2 081 037	28 099	53 201	12 732	2 175 069	5 300
Papua New Guinea	45 735	1 407	3 924	—	51 066	217
<i>Total Oceania &amp; Antarctica</i> <sup>1</sup>	2 202 496	29 960	61 799	12 849	2 307 104	5 818
Belgium and Luxembourg	374 925	—	225	20 520	395 670	1 062
Denmark	266 012	45	792	—	266 849	880
Germany, Federal Republic of	238 252	—	24 450	1 215	263 917	964
Ireland	442 037	—	3 050	2 286	447 373	2 304
Netherlands	346 470	—	5 508	2 115	354 093	1 642
Norway	420 822	—	5 922	45	426 789	1 426
Sweden	334 125	—	8 118	—	342 243	1 166
United Kingdom	10 576 230	148 423	517 144	3 359	11 245 156	45 465
<i>Total Europe &amp; the Former USSR</i> <sup>1</sup>	13 579 982	148 468	565 659	29 540	14 323 649	56 757
Oman	17 153	400	405	—	17 958	25
United Arab Emirates	16 600	—	1 250	900	18 750	46
<i>Total Middle East and North Africa</i> <sup>1</sup>	39 313	400	4 130	900	44 743	91
Singapore	140 226	5 238	3 824	3 110	152 398	1 149
Thailand	49 541	—	1 343	—	50 884	182
<i>Total Southeast Asia</i> <sup>1</sup>	272 594	5 256	11 026	12 964	301 840	1 812
Hong Kong	192 232	450	9 230	18 934	220 846	1 274
Japan	165 223	22 894	80 334	10 700	279 151	1 258
<i>Total Northeast Asia</i> <sup>1</sup>	485 725	25 643	90 437	34 422	636 227	3 531
Canada	644 122	57 228	17 980	—	719 330	3 048
United States of America	3 145 357	26 607	30 645	40 102	3 242 711	18 744
<i>Total Northern America</i> <sup>1</sup>	3 790 146	83 835	48 625	40 102	3 962 708	21 804
<i>Total Other Regions</i> <sup>2</sup>	72 408	855	2 790	—	76 053	352
<b>Total All Countries</b>	<b>20 442 664</b>	<b>294 417</b>	<b>784 466</b>	<b>130 777</b>	<b>21 652 324</b>	<b>90 165</b>

<sup>1</sup> Includes other countries as detailed in *Australian Standard Classification of Countries for Social Statistics* (1269.0).

<sup>2</sup> Includes ships' stores.

## 6

EXPORTS OF AUSTRALIAN WINE BY REGION<sup>1</sup>

Period	Oceania and	Europe and	Middle	Southeast	Northeast	Northern	Other <sup>2</sup>	Total all regions
	Antarctica	the Former	East and	Asia	Asia	America		
	'000 L	USSR	North Africa	'000 L	'000 L	'000 L		
<b>1994-95</b>	17 144	69 782	1 014	2 197	4 307	18 786	434	113 663
<b>1995-96</b>	14 659	83 835	946	3 525	4 450	21 999	257	129 671
<b>1996-97</b>	17 917	95 482	974	3 698	7 070	28 916	338	154 397
<b>1996-97—</b>								
July	1 704	7 522	117	313	278	2 377	38	12 351
August	1 548	11 330	55	296	395	3 033	15	16 674
September	1 564	9 467	32	419	389	2 900	55	14 824
October	2 144	9 914	61	345	570	2 511	28	15 573
November	1 934	5 938	95	424	448	1 617	21	10 478
December	1 264	9 048	45	336	864	2 060	22	13 638
January	1 243	4 705	58	229	699	1 624	13	8 572
February	691	6 966	137	289	542	2 377	28	11 030
March	1 614	7 773	46	241	643	2 328	22	12 668
April	1 436	7 728	99	228	490	2 430	12	12 425
May	1 062	8 425	139	302	1 029	2 789	38	13 784
June	1 714	6 663	89	274	722	2 871	47	12 380
<b>1997-98—</b>								
July	1 768	9 439	71	148	524	2 755	73	14 778
August	2 337	9 508	53	264	658	3 935	6	16 761
September	2 307	14 324	45	302	636	3 963	76	21 652

<sup>1</sup> Exports may include sales made by exporters other than winemakers.

<sup>2</sup> Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. Figures relating to foreign trade in wine and brandy are presented in table 4 to provide a basis for assessing the overall Australian wine market.

**4** Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**6** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**7** For further information, see *A Guide to Interpreting Time Series — Monitoring Trends, an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### RELATED PUBLICATIONS

**8** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (1329.0) which contains production and stocks of Australian wine and brandy held by winemakers, final viticulture data and a comprehensive range of industry related data, including world comparisons.

**9** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**10** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
n.p.	not available for separate publication (but included in totals where applicable)
n.y.a.	not yet available
r	figure or series revised since previous issue
..	not applicable

Dennis Trewin  
Acting Australia tatis

## For more information . . .

The ABS publishes a wide range of statistics and other information on Australia's economic and social conditions. Details of what is available in various publications and other products can be found in the ABS Catalogue of Publications and Products available from all ABS Offices.

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